

### Communication to the market as per Art. 114 par. 5 Leg. Decree No. 58/98

Cagliari, May 31, 2019

In compliance with Consob request sent to the Company on July 14, 2009, pursuant to article 114, paragraph 5 of the Law Decree No. 58/98, the Company hereby provides to the market the following information concerning the Tiscali Group as at April 30, 2019.

## NET FINANCIAL POSITION OF THE TISCALI GROUP AND OF TISCALI SPA WITH HIGHLIGHTING OF SHORT TERM COMPONENTS SEPARATELY FROM MEDIUM/LONG TERM COMPONENTS

As described in the press release of March 28, 2019, on that date the Company signed a restructuring agreement with Intesa San Paolo and Banco BPM on the Group medium-and long term senior debt and a further "Sale & Lease Back Sa Illetta" debt restructuring agreement with the Pool Leasing made up of Mediocredito Italiano and Unicredit Leasing.

Starting from the Information as of March 31, 2019, the conditions and terms included in the aforementioned financial debt restructuring agreements have been reflected in the net financial position of the Group.

Furthermore, it should be noted that the net financial position of the Group, as shown below, does not include the effects of the application of IFRS 16, effective as of 1 January 2019. The Directors expect that the application of IFRS 16 may have an impact on the amounts and on the related financial information of the Group. However, the analysis of the effects deriving from the application of this new accounting standard has not yet been completed.

Eur (000)	Note	Tiscali Group April 30, 2019	Of Which: Tiscali S.p.A April 30, 2019
A. Cash and bank deposits		5,947	2,693
B. Other Cash Equivalent			
C. Securities held for trading			
D. Current Assets (A) + (B) + (C)		5,947	2,693
E. Current financial receivables			
F. Non-current financial receivables			
G. Current bank payables		6,723	
H. Current Portion of Issued Bonds	(1)	9,754	9,754
I. Current Portion of non-current debt	(2)	20,588	
J. Other current financial debt	(3)	18,390	434
K. Current financial debt (G) + (H) + (I) + (J)		55,455	10,187
L. Net current financial debt <i>(K) – (E) – (D) – (F)</i>		49,508	7,494
M. Non-current bank payables	(4)	79,117	
N. Issued Bonds			
O. Other non-current debts	(5)	4,889	



P. Non-current financial debt (M) + (N) + (O)	84,106	
Q. Net financial debt (L) + (P)	133,614	7,494

Notes:

- (1) The item relates to the Convertible Bond Loan issued on January 31, 2019 for a nominal value of EUR 10.6 million subscribed on the same date for a value of EUR 10.1 million by ICT Holding Limited and Sova Disciplined Equity Fund SPC in equal shares. These shares correspond to a total of EUR 9.7 million at amortized cost. For more information, please refer to the Illustrative Report on the convertible bond loan published by the Company on January 10, 2019.
- (2) Includes the following items: i) the component of EUR 20.1 million due within the current financial year of the Senior Lenders Ioan restructured on March 28, 2019 (portions of principal and interest repayable within 12 months), ii) short-term portions of other long-term bank Ioans for EUR 0.5 million.
- (3) Includes the following items: i) the debt of EUR 10 million for the compensation for the cancellation of the relative "Sale and Lease Back Sa Illetta" debt, as resulting from the restructuring agreement signed on March 28, 2019 ii) the short-term portion of finance lease payables related to investments in the network infrastructure for EUR 7.9 million, iii) the short-term portion of the loans granted by the Ministry for Education and University and by the Minister for Economic Development for EUR 0.1 million. iv) as for EUR 0.4 million per Euro the value of the convertible bond loan option, as better described in the previous note 1)
- (4) Includes the following items: i) the component of EUR 75.6 million originally due beyond the current financial year of the Senior Lenders Ioan on March 28, 2019; ii) long-term portions of other long-term bank Ioans for EUR 3.5 million.
- (5) This item includes the long-term portion of financial lease payables related to investments for the network infrastructure for EUR 5 million.

#### OVERDUE DEBT POSITIONS OF THE TISCALI GROUP AS AT APRIL 30, 2019

As at April 30, 2019, net overdue trade payables amounted to EUR 38.6 million (net of payment plans agreed with suppliers and net of credit amounts or claims against the same suppliers). This amount represents an improvement of EUR 2.1 million compared to the end of March. As at the same date, overdue financial debts amounted to EUR 1.5 million (net of credit positions). This amount represents an increase of EUR 0.2 million compared to the end of

March. There were also overdue tax debts for approximately EUR 21.7 million, with an increase of EUR 0.7 million compared to the end of March. There were also overdue debts towards social security institutions amounting to EUR 2 million (1.9 million at the end of March).

#### POSSIBLE REACTIONS OF THE CREDITORS OF THE GROUP AS AT APRIL 30, 2019

There have been no suspensions of relationships with suppliers capable of affecting the course of business.

As at April 30, 2019, the group received reminders for payment only within the ordinary course of business. As at that date, the total main injunctions for payment received amounted to EUR 22.9 million (EUR 11.4 million at the end of March), of which the residual not paid off as still in negotiation, opposition or subject to an installment scheme amounted to EUR 17.4 million (EUR 7.3 million at the end of March).

#### RELATIONSHIPS WITH TISCALI S.P.A. AND THE TISCALI GROUP RELATED PARTIES

The Tiscali Group holds relationships with related parties on terms deemed as customary in the respective reference markets, taking into account the characteristics of the goods and services provided.



The table below summarizes the income statement and balance sheet for the Tiscali Group as at April 30, 2019, arising from transactions with related parties.

INCOME STATEMENT (EUR 000)	Notes	TISCALI GROUP April 30, 2019	<i>Of which:</i> Tiscali S.p.A. April 30, 2019
Monteverdi S.r.I.	1	(9.7)	
Istella	2	107.3	
Convertible bond	3	(21.9)	(21.9)
TOTAL		75.7	(21.9)
BALANCE SHEET			Of which:
(EUR 000)		TISCALI GROUP	Tiscali S.p.A.
		April 30, 2019	April 30, 2019
Monteverdi S.r.I.	1	(50.0)	
Istella	2	191.6	
Convertible bond	3	(4,876.8)	(4,876.8)
TOTAL		(4,735.1)	(4,876.8)

- (1) Monteverdi S.r.I.: company participated by the shareholder and Board of Directors' member Renato Soru. The relationship concerned refers to a leasing contract for a space used for the storage of business documentation.
- (2) Istella: company owned 64% by the shareholder and Board of Directors' member Renato Soru. The relationship concerned refers to supply, by Tiscali, of IT services (hosting of network equipment) from October 2018.
- (3) Convertible Bond Loan: issued on January 31, 2019 for a nominal value of EUR 10.6 million subscribed on the same date by ICT Holding Limited and Sova Disciplined Equity Fund SPC in equal shares. The share subscribed by ICT, equal to EUR 5.3 million of nominal value (EUR 4.9 million as amortized cost) is shown in the table above, due to the fact that ICT is a related party pursuant to the Regulation on Transactions with Related Parties adopted by Consob with resolution no. 17221 of 12.3.2010 and of the Regulations for the execution of transactions with related parties adopted by Tiscali S.p.A. on 28.4.2017, as better specified in the Illustrative Report available on the company's website.

It shall be noted that the income statement and the balance sheet values reported in the table above do not include fees paid to Directors, Statutory Auditors and Top Managers tasked with strategic responsibilities.



# STATEMENT OF THE EXECUTIVE IN CHARGE OF DRAWING UP THE COMPANY'S ACCOUNTING DOCUMENTS

*I*, the undersigned Daniele Renna, Executive in charge of drawing up the Company's accounting documents of Tiscali S.p.A., certify that, pursuant to Art. 154-bis, paragraph 2, of the Legislative Decree No. 58/98 and subsequent amendments, that the accounting information contained in this press release is consistent with the official documents, books and accounting records.

Daniele Renna

Executive in charge of drawing up the Company's accounting documents

#### Information on Tiscali

Tiscali S.p.A. (Borsa Italiana. Milan: TIS) is one of the leading alternative telecommunications companies in Italy and provides its private and business customers with a wide range of services: Broadband internet access through Wireless Fiber To The Home (WFTTH) and Fiber technology, as well as VoIP, MVNO, media and other technologically advanced products (mail, web streaming, security services etc). As at December 31, 2018, Tiscali recorded a customer portfolio of about 640,100 units. The Tiscali website may be accessed at <u>www.tiscali.it</u>

#### Tiscali S.p.A.

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