

# Communication to the market as per Art. 114 par. 5 Leg. Decree No. 58/98

Cagliari, July 31, 2020

In compliance with Consob request sent to the Company on July 14, 2009, pursuant to article 114, paragraph 5 of the Law Decree No. 58/98, the Company hereby provides to the market the following information concerning the Tiscali Group as at June 30, 2020.

# NET FINANCIAL POSITION OF THE TISCALI GROUP AND OF TISCALI SPA, WITH SHORT-TERM COMPONENTS SHOWN SEPARATELY FROM MEDIUM/LONG-TERM COMPONENTS

The net financial position as at June 30, 2020 amounted to EUR 72.1 million. Net of the impact of the application of IFRS 16 (applied by the Company as of June 30, 2019, with retroactive effect from January 1, 2019), the Net Financial Position amounted to EUR 54.8 million as of June 30, 2020.

With regard to the convertible bond loan, amounting to EUR 5.3 million of residual nominal value at 31 May 2020, it should be noted that on 22 June 2020 a tranche of EUR 2.6 million was converted and on 30 June 2020 the loan was extinguished following the conversion of the remaining EUR 2.7 million. At the same time, the figurative financial debt allocated for the amount of the put option, equal to EUR 0.8 million, was extinguished.

Eur (000)	Note	Tiscali Group June 30, 2020	Of Which: Tiscali S.p.A. June 30, 2020
A. Cash and bank deposits		19,758	350
B. Other Cash Equivalent			
C. Securities held for trading			
D. Current Assets (A) + (B) + (C)		19,758	350
E. Current financial receivables			
F. Non-current financial receivables			
G. Current bank payables		25	
H. Current Portion of Issued Bonds	(1)		
I. Current Portion of non-current debt	(2)	234	
J. Other current financial debt	(3)	7,185	
K. Current financial debt (G) + (H) + (I) + (J)		7,444	

### **NET FINANCIAL POSITION**

#### Tiscali S.p.A.

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Shareholders' Capital. 51.655.159,37 fully paid-up | VAT 02375280928 | R.E.A. 191784 | C.C.I.A.A. Cagliari | tiscali.com



L. Net current financial debt (K) – (E) – (D) – (F)		(12,314)	(350)
M. Non-current bank payables	(4)	67,520	
N. Issued Bonds			
O. Other non-current debts	(5)	16,846	
P. Non-current financial debt ( <i>M</i> ) + ( <i>N</i> ) + ( <i>O</i> )		84,366	
Q. Net financial debt (L) + (P)		72,052	(350)
Q. Net financial debt (L) + (P), Net of IFRS 16		54,865	(350)

#### Notes:

- (1) The item relating to the Convertible Bond is null, as the Ioan itself was entirely converted in June 2020. The Ioan, whose nominal value as at 31 May 2020 amounted to EUR 5.3 million (fully owned by ICT Holding Limited) was converted as follows: i) on 22 June 2020 a tranche of EUR 2.6 million was converted; ii) on 30 June 2020 the remaining nominal value of EUR 2.7 million was converted.
- (2) It includes the component due within one year relating to the Senior Lenders debt restructured on March 28, 2019.
- (3) It Includes the following items: i) the short-term portion of finance lease payables related to investments in the network infrastructure for EUR 3.9 million, in addition to EUR 1.1 million recognised on lease contracts capitalised in accordance with IFRS 16; ii) the short-term portion of the debt relating to the Sa illetta lease agreement (recognised following the application of IFRS 16) for EUR 2.1 million; iii) the short-term portion of the loans granted by the Ministry for Education and University and by the Minister for Economic Development for EUR 20,400. The figurative financial debt for put options, amounting to EUR 0.8 million at 31 May 2020, was extinguished at the same time as the bond itself was extinguished (see note 1).
- (4) It includes the following items: i) the component of EUR 64 million originally due beyond the current financial year of the Senior Lenders Ioan on March 28, 2019; ii) long-term portions of other long-term bank Ioans for EUR 3.5 million.
- (5) It includes the following items: i) the long-term portion of the debt relating to the Sa Illetta lease agreement (recorded following the application of IFRS 16) for EUR 11.7 million; ii) the long-term portion of financial lease payables related to investments for the network infrastructure for EUR 2.9 million in addition to a further EUR 2.2 million recorded on the lease agreements capitalised in application of IFRS 16.

### OVERDUE DEBT POSITIONS OF THE TISCALI GROUP AS AT JUNE 30, 2020

As at June 30, 2020, net overdue trade payables amounted to EUR 26.1 million (net of payment plans agreed with suppliers and net of credit amounts or claims against the same suppliers). As at June 30, 2020 overdue financial debts amounted to EUR 0.2 million (net of credit positions). There were also overdue tax debts for approximately EUR 30.3 million. There were also overdue debts towards social security institutions amounting to EUR 0.9 million.

# Possible reactions of the creditors of the Group as at june 30, 2020

There have been no suspensions of relationships with suppliers capable of affecting the course of business.

As at June 30, 2020, the group received reminders for payment only within the ordinary course of business. As at that date, the total main injunctions for payment received amounted to EUR 3.2 million, of which the residual not paid off as still in negotiation, opposition or subject to an installment scheme amounted to EUR 1.4 million.



## RELATIONSHIPS WITH TISCALI S.P.A. AND THE TISCALI GROUP RELATED PARTIES

The Tiscali Group holds relationships with related parties on terms deemed as customary in the respective reference markets, taking into account the characteristics of the goods and services provided.

The table below summarizes the income statement and balance sheet for the Tiscali Group as at June 30, 2020, arising from transactions with related parties.

INCOME STATEMENT (EUR 000)	Notes	TISCALI GROUP June 30, 2020	<i>Of which:</i> Tiscali S.p.A. June 30, 2020
Monteverdi S.r.I.	1	(14.5)	
Istella TOTAL	2	104.1 <b>89.6</b>	
BALANCE SHEET			Of which:
(EUR 000)		TISCALI GROUP	Tiscali S.p.A.
		June 30, 2020	June 30, 2020
Mantavardi O z I	1	(20.4)	
Monteverdi S.r.l. Istella	1	(38.4) 505	
Convertible bond	2	505	
	3		
TOTAL		466.2	

- (1) Monteverdi S.r.l.: company participated by the Chief Executive Officer and reference shareholder Renato Soru. The relationship concerned refers to a leasing contract for a space used for the storage of business documentation.
- (2) Istella: company partially owned by Chief Executive Officer and reference shareholder Renato Soru. The relationship concerned refers to supply, by Tiscali, of IT services (hosting of network equipment) from October 2018.

It shall be noted that the income statement and the balance sheet values reported in the table above do not include fees paid to Directors, Statutory Auditors and Top Managers tasked with strategic responsibilities.

# STATEMENT OF THE EXECUTIVE IN CHARGE OF DRAWING UP THE COMPANY'S ACCOUNTING DOCUMENTS

*I*, the undersigned Roberto Lai, Executive in charge of drawing up the Company's accounting documents of Tiscali S.p.A., certify that, pursuant to Art. 154-bis, paragraph 2, of the Legislative



Decree No. 58/98 and subsequent amendments, that the accounting information contained in this press release is consistent with the official documents, books and accounting records.

Roberto Lai

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Executive in charge of drawing up the Company's accounting documents

#### Information on Tiscali

Tiscali S.p.A. (Borsa Italiana. Milan: TIS) is one of the leading alternative telecommunications companies in Italy and provides its private and business customers with a wide range of services: Broadband internet access through Wireless Fiber To The Home (WFTTH) and Fiber technology, as well as VoIP, MVNO, media and other technologically advanced products (mail, web streaming, security services etc). As at December 31, 2019, Tiscali recorded a customer portfolio of about 668,200 units. The Tiscali website may be accessed at www.tiscali.it