

Communication to the market as per Art. 114 par. 5 Leg. Decree No. 58/98

Cagliari, October 31, 2019

In compliance with Consob request sent to the Company on July 14, 2009, pursuant to article 114, paragraph 5 of the Law Decree No. 58/98, the Company hereby provides to the market the following information concerning the Tiscali Group as at September 30, 2019.

NET FINANCIAL POSITION OF THE TISCALI GROUP AND OF TISCALI SPA, WITH SHORT-TERM COMPONENTS SHOWN SEPARATELY FROM MEDIUM/LONG-TERM COMPONENTS

The net financial position as at September 30, 2019 amounted to EUR 86.5 million. Net of the impact of the application of IFRS 16 (applied by the Company as of June 30, 2019, with retroactive effect from January 1, 2019), the Net Financial Position amounted to EUR 66.1 million as of September 30, 2019.

NET FINANCIAL POSITION

Eur (000)	Note	Tiscali Group September 30, 2019	Of Which: Tiscali S.p.A. September 30, 2019
A. Cash and bank deposits		18,650	135
B. Other Cash Equivalent			
C. Securities held for trading			
D. Current Assets (A) + (B) + (C)		18,650	135
E. Current financial receivables			
F. Non-current financial receivables			
G. Current bank payables		147	
H. Current Portion of Issued Bonds	(1)	6,929	6,929
I. Current Portion of non-current debt	(2)	155	
J. Other current financial debt	(3)	11,601	434
K. Current financial debt (G) + (H) + (I) + (J)		18,832	7,363
L. Net current financial debt (K) – (E) – (D) – (F)		182	7,228
M. Non-current bank payables	(4)	67,410	
N. Issued Bonds			
O. Other non-current debts	(5)	18,927	

Tiscali S.p.A.

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Shareholders' Capital. 46.355.159,37 fully paid-up | VAT 02375280928 | R.E.A. 191784 | C.C.I.A.A. Cagliari | tiscali.com



P. Non-current financial debt (<i>M</i>) + (<i>N</i>) + (<i>O</i>)	86,337	
Q. Net financial debt (L) + (P)	86,518	7,228
Q. Net financial debt (L) + (P), Net of IFRS 16	66,139	7,228

Notes:

- (1) The item relates to the Convertible Bond Loan issued on January 31, 2019 for a nominal value of EUR 10.6 million subscribed on the same date for a value of EUR 10.1 million by ICT Holding Limited and Sova Disciplined Equity Fund SPC in equal shares. In July and September 2019, Sova Disciplined Equity Fund SPC requested the conversion of nominal amounts of EUR 1.5 million and EUR 1.9 million. The residual nominal value of the bond issue, equal to EUR 7.2 million, corresponds to a depreciated value of EUR 6.9 million. For more information, please refer to the Illustrative Report on the convertible bond loan published by the Company on January 10, 2019.
- (2) Includes the component of EUR 155,000 due within the current financial year of the Senior Lenders loan restructured on March 28, 2019 (portions of principal and interest repayable within 12 months).
- (3) Includes the following items: i) the short-term portion of finance lease payables related to investments in the network infrastructure for EUR 6.3 million, in addition to EUR 3.5 million recognised on lease contracts capitalised in accordance with IFRS 16; ii) the short-term portion of the loans granted by the Ministry for Education and University and by the Minister for Economic Development for EUR 47,000. iii) as for EUR 0.4 million per Euro the value of the convertible bond loan option, as better described in the previous note 1), iv) the short-term portion of the debt relating to the Sa illetta lease agreement (recognised following the application of IFRS 16) for EUR 1.3 million.
- (4) Includes the following items: i) the component of EUR 63,9 million originally due beyond the current financial year of the Senior Lenders Ioan on March 28, 2019; ii) long-term portions of other long-term bank Ioans for EUR 3.5 million.
- (5) Includes the following items: i) the long-term portion of the debt relating to the Sa Illetta lease agreement (recorded following the application of IFRS 16) for EUR 12.8 million; ii) the long-term portion of financial lease payables related to investments for the network infrastructure for EUR 3.3 million in addition to a further EUR 2.8 million recorded on the lease agreements capitalised in application of IFRS 16.

OVERDUE DEBT POSITIONS OF THE TISCALI GROUP AS AT SEPTEMBER 30, 2019

As at September 30, 2019, net overdue trade payables amounted to EUR 18.3 million (net of payment plans agreed with suppliers and net of credit amounts or claims against the same suppliers). This amount represents a decrease of about EUR 1 million compared to the end of August.

As at September 30, 2019 overdue financial debts amounted to EUR 0.9 million (net of credit positions). This amount represents a decrease of about EUR 0.5 million compared to the end of August.

There were also overdue tax debts for approximately EUR 27.5 million. There were also overdue debts towards social security institutions amounting to EUR 0.5 million, the same amount to the end of August.

POSSIBLE REACTIONS OF THE CREDITORS OF THE GROUP AS AT SEPTEMBER 30, 2019

There have been no suspensions of relationships with suppliers capable of affecting the course of business.

As at September 30, 2019, the group received reminders for payment only within the ordinary course of business. As at that date, the total main injunctions for payment received amounted to EUR 11.2 million (EUR 11.6 million at the end of August), of which the residual not paid off as



still in negotiation, opposition or subject to an installment scheme amounted to EUR 8.1 million (EUR 8.2 million at the end of August).

RELATIONSHIPS WITH TISCALI S.P.A. AND THE TISCALI GROUP RELATED PARTIES

The Tiscali Group holds relationships with related parties on terms deemed as customary in the respective reference markets, taking into account the characteristics of the goods and services provided.

The table below summarizes the income statement and balance sheet for the Tiscali Group as at September 30, 2019, arising from transactions with related parties.

INCOME STATEMENT (EUR 000)	10000	TISCALI GROUP September 30, 2019	<i>Of which:</i> Tiscali S.p.A. September 30, 2019
Istella 2 Convertible bond 2	1 2 3	(21.8) 203.9 (160.5) 21.7	(160.5)
TOTAL BALANCE SHEET (EUR 000)		TISCALI GROUP September 30, 2019	(160.5) Of which: Tiscali S.p.A. September 30, 2019
	1 2	(50.5) 323.8	
	3	(273.3)	

- (1) Monteverdi S.r.l.: company participated by the Chief Executive Officer and reference shareholder Renato Soru. The relationship concerned refers to a leasing contract for a space used for the storage of business documentation.
- (2) Istella: company owned 64% by Chief Executive Officer and reference shareholder Renato Soru. The relationship concerned refers to supply, by Tiscali, of IT services (hosting of network equipment) from October 2018.
- (3) Convertible Bond Loan: issued on January 31, 2019 for a nominal value of EUR 10.6 million subscribed on the same date by ICT Holding Limited and Sova Disciplined Equity Fund SPC in equal shares. The share subscribed by ICT, equal to EUR 5.3 million of nominal value (EUR 4.8 million as amortized cost) is shown in the table above, due to the fact that ICT was a related party until it held its 20.79% stake in Tiscali. This investment was sold on May 16, 2019. From this date, ICT ceases to be a related party. For completeness of information, the table above includes the economic effect of the transaction up to the date of sale of the investment, while the debt is not represented in the balance sheet.



It shall be noted that the income statement and the balance sheet values reported in the table above do not include fees paid to Directors, Statutory Auditors and Top Managers tasked with strategic responsibilities.

STATEMENT OF THE EXECUTIVE IN CHARGE OF DRAWING UP THE COMPANY'S ACCOUNTING DOCUMENTS

I, the undersigned Roberto Lai, Executive in charge of drawing up the Company's accounting documents of Tiscali S.p.A., certify that, pursuant to Art. 154-bis, paragraph 2, of the Legislative Decree No. 58/98 and subsequent amendments, that the accounting information contained in this press release is consistent with the official documents, books and accounting records.

Roberto Lai

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Executive in charge of drawing up the Company's accounting documents

Information on Tiscali

Tiscali S.p.A. (Borsa Italiana. Milan: TIS) is one of the leading alternative telecommunications companies in Italy and provides its private and business customers with a wide range of services: Broadband internet access through Wireless Fiber To The Home (WFTTH) and Fiber technology, as well as VoIP, MVNO, media and other technologically advanced products (mail, web streaming, security services etc). As at June 30, 2019, Tiscali recorded a customer portfolio of about 654,400 units. The Tiscali website may be accessed at www.tiscali.it